Applicable Pricing Supplement



Capitec Bank Limited

(incorporated with limited liability in South Africa under registration number 1980/003695/06)

issue of ZAR175 000 000 Subordinated 11.55%Fixed Rate Notes due 1 February 2019 (Stock Code CBL14)

This document constitutes the Applicable Pricing Supplement relating to the issue of the Tranche of Notes described in this Applicable Pricing Supplement.

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 25 April 2008, as amended or supplemented from time to time (the **Programme Memorandum**) prepared by Capitec Bank Limited (the **Issuer**) in connection with the Capitec Bank Limited ZAR4 000 000 000 Domestic Medium Term Note Programme (the **Programme**).

The Programme Memorandum was approved, on 25 April 2008, by The Bond Exchange of South Africa Limited, which was licensed as an exchange in terms of the Securities Services Act, 2004 prior to its merger, on 22 June 2009, with JSE Limited (the **JSE**).

To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Unsubordinated Notes, Tier 2 Notes and Tier 3 Notes" (the **Ordinary Conditions**).

References to any Condition in this Applicable Pricing Supplement are to that Condition of the Ordinary Conditions.

DESCRIPTION OF THE NOTES

| 1. | Issuer | Capitec Bank Limited |
|-----|---|---|
| 2. | Status of Notes | Subordinated Notes: Dated Tier 2 Notes (see Condition 5.3 (Status of the Dated Tier 2 Notes)) |
| 3. | (a) Tranche Number | 1 |
| | (b) Series Number | 5 |
| 4. | Aggregate Principal Amount | ZAR175 000 000 |
| 5. | Interest/Payment Basis | Fixed Rate |
| 6. | Form of Notes | Registered Notes |
| | | The Notes in this Tranche are issued in registered uncertificated form, in terms of section 37 of the Securities Services Act, 2004, and will be held in the Central Securities Depository. |
| 7. | Security | Unsecured |
| 8. | Automatic/Optional Conversion from one Interest/Payment Basis to another | N/A |
| 9. | Issue Date | 1 February 2012 |
| 10. | Business Centre | Johannesburg |
| 11. | Additional Business Centre | N/A |
| 12. | Specified Denomination (Principal Amount per Note) | ZAR1 000 000 |
| 13. | Issue Price | 100% |
| 14. | Interest Commencement Date | 1 February 2012 |
| 15. | Maturity Date | 1 February 2019 |
| 16. | Specified Currency | ZAR |



| 17. | Applicable Business Day Convention | Following Business Day |
|------|---|--|
| 18. | Calculation Agent | Capitec Bank Limited |
| 19. | Specified Office of the Calculation Ager | nt 1 Quantum Road, Techno Park, Stellenbosch 7600 |
| 20. | Paying Agent | Capitec Bank Limited |
| 21. | Specified Office of the Paying Agent | 1 Quantum Road, Techno Park, Stellenbosch 7600 |
| 22. | Transfer Agent | Capitec Bank Limited |
| 23. | Specified Office of the Transfer Agent | 1 Quantum Road, Techno Park, Stellenbosch 7600 |
| 24. | Final Redemption Amount | 100% |
| PAR | RTLY PAID NOTES | |
| 25. | Amount of each payment comprising Issue Price | the N/A |
| 26. | Date upon which each payment is to made by Noteholder | be N/A |
| 27. | Consequences (if any) of failure to ma any such payment by Noteholder | ke N/A |
| 28. | Interest Rate to accrue on the first a subsequent instalments after the due d for payment of such instalments | 1 |
| INST | TALMENT NOTES | |
| 29. | Instalment Dates | N/A |
| 30. | Instalment Amounts (expressed as percentage of the aggregate Princi Amount of the Notes) | |
| FIXE | ED RATE NOTES | |
| 31. | (a) Fixed Interest Rate | The Notes in this Tranche will bear interest at the Fixed Interest Rate per annum (nominal annual compounded semi-annually) equal to 11.55% for the period from and including the Issue Date to but excluding the Redemption Date. |
| | (b) Interest Payment Date(s) | Semi-annually in arrears on 1 August and 1 February of every year until the Redemption Date. |
| | (c) Interest Period(s) | The first Interest Period shall commence on (and include) 1 February 2012 and end on (but exclude) 1 August 2012. Thereafter, each successive Interest Period shall commence on (and include) the immediately preceding Interest Payment Date and end on (but exclude) the immediately following Interest Payment Date; provided that the final Interest Period shall end on (but exclude) the Redemption Date. |
| | (d) Day Count Fraction | Actual/365 |
| | (e) Initial Broken Amount | N/A |
| | (f) Final Broken Amount | N/A |
| | (g) Any other terms relating to particular method of calculat interest | the N/A |
| FLO | ATING RATE NOTES | |
| 32. | (a) Interest Payment Date(s) | N/A |
| | (b) Interest Period(s) | N/A |
| | (c) Definitions of Business Day different from that set out Condition 1) | |
| | (d) Minimum Interest Rate | N/A |
| | | |

| | (e) | Maximum Interest Rate | N/A |
|------|---|---|-----|
| | (f) | Other terms relating to the method of calculating interest (e.g., Day Count Fraction, rounding up provision, if different from Condition 7) | N/A |
| 33. | Manne detern | er in which the Interest Rate is to be nined | N/A |
| 34. | Margir | 1 | N/A |
| 35. | If ISD/ | A Determination | N/A |
| | (a) | Floating Rate | N/A |
| | (b) | Floating Rate Option | N/A |
| | (c) | Designated Maturity | N/A |
| | (d) | Reset Date(s) | N/A |
| 36. | If Scre | en Determination | N/A |
| | (a) | Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated) | N/A |
| | (b) | Interest Determination Date(s) | N/A |
| | (c) | Relevant Screen Page and Reference Code | N/A |
| 37. | than b | rest Rate to be calculated otherwise by reference to the previous 2 sub- raphs, insert basis for determining st Rate/Margin/Fall back provisions | N/A |
| 38. | If different from the Calculation Agent, agent responsible for calculating amount of principal and interest | | N/A |
| MIXI | ED RAT | E NOTES | |
| 39. | the N | I(s) during which the interest rate for Mixed Rate Notes will be (as able) that for: | N/A |
| | (a) | Fixed Rate Notes | N/A |
| | (b) | Floating Rate Notes | N/A |
| | (c) | Indexed Notes | N/A |
| | (d) | Other Notes | N/A |
| ZER | o cou | PON NOTES | |
| 40. | (a) | Implied Yield | N/A |
| | (b) | Reference Price | N/A |
| | (c) | Any other formula or basis for determining amount(s) payable | N/A |
| IND | EXED N | OTES | |
| 41. | (a) | Type of Indexed Notes | N/A |
| | (b) | Index/Formula by reference to which Interest Amount/Final Redemption Amount is to be determined | N/A |
| | (c) | Manner in which the Interest Amount/Final Redemption Amount is to be determined | N/A |

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| | (d) | Interest Period | N/A |
|-----|--|--|---|
| | (e) | Interest Payment Date(s) | N/A |
| | (f) | If different from the Calculation Agent, agent responsible for calculating amount of principal and interest | N/A |
| | (g) | Provisions where calculation by reference to Index and/or Formula is impossible or impracticable | N/A |
| EXC | HANGE | ABLE NOTES | |
| 42. | Manda | atory Exchange applicable? | N/A |
| 43. | Noteh | olders' Exchange Right applicable? | N/A |
| 44. | Excha | inge Securities | N/A |
| 45. | Manne | er of determining Exchange Price | N/A |
| 46. | Excha | nge Period | N/A |
| 47. | Other | | N/A |
| ОТН | IER NO | TES | |
| 48. | Instair Floatin Zero Excha combi out the | Notes are not Partly Paid Notes, ment Notes, Fixed Rate Notes, ng Rate Notes, Mixed Rate Notes, Coupon Notes, Indexed Notes or ingeable Notes or if the Notes are a nation of any of the aforegoing, set he relevant description and any onal Terms and Conditions relating h Notes | N/A |
| ADD | OITIONA | AL CONDITIONS | N/A |
| | VISION TURITY | S REGARDING REDEMPTION | |
| 49. | | consent of Registrar of Banks ed for any redemption prior to the | Yes |
| | | ity Date | |
| 50. | Maturi | | No |
| 50. | Maturi Reder | ty Date | No N/A |
| 50. | Maturi Reder yes: | ity Date inption at the option of the Issuer: if | |
| 50. | Maturi Reder yes: (a) | rity Date Input on at the option of the Issuer: if First Optional Redemption Date | N/A |
| 50. | Maturi Reder yes: (a) (b) | rity Date Inption at the option of the Issuer: if First Optional Redemption Date Optional Redemption Date(s) Optional Redemption Amount(s) and method, if any, of | N/A N/A |
| 50. | Maturi Reder yes: (a) (b) (c) | First Optional Redemption Date Optional Redemption Date(s) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s) Minimum period of notice (if | N/A N/A N/A |
| 50. | Reder yes: (a) (b) (c) | rity Date Inption at the option of the Issuer: if First Optional Redemption Date Optional Redemption Date(s) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s) Minimum period of notice (if different to Condition 11.4) | N/A N/A N/A |
| 50. | Reder yes: (a) (b) (c) | rity Date Inption at the option of the Issuer: if First Optional Redemption Date Optional Redemption Amount(s) and method, if any, of calculation of such amount(s) Minimum period of notice (if different to Condition 11.4) If redeemable in part: | N/A N/A N/A N/A |
| 50. | Reder yes: (a) (b) (c) | reption at the option of the Issuer: if First Optional Redemption Date Optional Redemption Date(s) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s) Minimum period of notice (if different to Condition 11.4) If redeemable in part: Minimum Redemption Amount(s) | N/A N/A N/A N/A N/A |
| | Maturi Reder yes: (a) (b) (c) (d) | rity Date Inption at the option of the Issuer: if First Optional Redemption Date Optional Redemption Date(s) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s) Minimum period of notice (if different to Condition 11.4) If redeemable in part: Minimum Redemption Amount(s) Higher Redemption Amount(s) Approval(s) of Registrar of Banks Other terms applicable on | N/A N/A N/A N/A N/A N/A |
| | Maturi Reder yes: (a) (b) (c) (d) (e) (f) (g) Redern | rity Date Inption at the option of the Issuer: if First Optional Redemption Date Optional Redemption Date(s) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s) Minimum period of notice (if different to Condition 11.4) If redeemable in part: Minimum Redemption Amount(s) Higher Redemption Amount(s) Approval(s) of Registrar of Banks Other terms applicable on | N/A N/A N/A N/A N/A N/A N/A N/A |
| | Maturi Reder yes: (a) (b) (c) (d) (e) (f) (g) Redern | ity Date Inption at the option of the Issuer: if First Optional Redemption Date Optional Redemption Date(s) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s) Minimum period of notice (if different to Condition 11.4) If redeemable in part: Minimum Redemption Amount(s) Higher Redemption Amount(s) Approval(s) of Registrar of Banks Other terms applicable on option Inption at the option of the | N/A |

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| | and method, if any, of calculation of such amount(s) | |
|------------|--|--|
| | (c) Minimum period of notice (if different to Condition 11.7) | N/A |
| | (d) If redeemable in part: | |
| | Minimum Redemption Amount(s) | N/A |
| | Higher Redemption Amount(s) | N/A |
| | (e) Other terms applicable on | N/A |
| | Redemption | |
| | (f) Attach pro forma put notice(s) | N/A |
| 52. | Early Redemption Amount(s) | |
| | (a) Early Redemption Amount (Regulatory) | Principal Amount plus accrued interest (if any) to the Interest Payment Date stipulated in the notice of redemption referred to in Condition 11.3 (Redemption for regulatory reasons) |
| | (b) Early Redemption Amount (Tax) | Principal Amount plus accrued interest (if any) to the Interest Payment Date stipulated in the notice of redemption referred to in Condition 11.2 (Redemption for tax reasons) |
| | (c) Early Termination Amount | Principal Amount plus accrued interest (if any) to the date fixed for redemption in terms of Conditions 13.2 (Events of Default relating to Dated Subordinated Notes) |
| BAN | KS ACT PROVISIONS | |
| 53. | Proceeds to qualify as capital under the Banks Act | The proceeds of the issue of this Tranche of Notes will qualify as "secondary capital" as defined in the Banks Act. |
| 54. | Additional Conditions | N/A |
| 55. | Acquisition of Notes | Any direct or indirect acquisition of any of the Notes in this Tranche by a bank or "controlling company" as defined in the Banks Act (Controlling Company), or by a non-bank subsidiary of a bank or Controlling Company, shall be regarded as a deduction against the capital of the acquiring bank or Controlling Company in question, in an amount equal to the book value of the said investment in such Notes. |
| GEN | ERAL | |
| 56. | Additional selling restrictions | N/A |
| 57. | (a) International Securities Numbering (ISIN) | ZAG000092552 |
| | (b) Stock Code | CBL14 |
| 58. | Financial Exchange | The Interest Rate Market of the JSE Limited |
| 59. | Debt Sponsor | FirstRand Bank Limited (acting through its Rand Merchant Bank division) |
| 60. | Method of distribution | Private Placement |
| 61. | If syndicated, names of Dealer(s) | N/A |
| 62. | Receipts attached? If yes, number of Receipts attached | N/A |
| 63. | Coupons attached? If yes, number of Coupons attached | N/A |
| 64. | Rating assigned to Notes (if any) | N/A |
| | | N/A |
| 65. | Stripping of Receipts and/or Coupons prohibited as provided in Condition 15.4? | |
| 65. 66. | | N/A |

| 68. | Last Day to Register | Up until 17h00 (South African time) on 26 July and 26 January of every year until the Redemption Date. |
|-----|---|---|
| 69. | Books Closed Period | The Register will be closed (i) from 27 July until 17h00 (South African time) on 31 July and (ii) from 27 January until 17h00 (South African time) on 31 January of every year until the Redemption Date. |
| 70. | Stabilisation Manager (if any) | N/A |
| 71. | Pricing Methodology | N/A |
| 72. | Authorised amount of the Programme | ZAR4 000 000 000 |
| 73. | Use of proceeds | The proceeds of the issue of this Tranche of Notes will qualify as "secondary capital" as defined in the Banks Act, and such proceeds shall be available to the Issuer without any limitation. |
| 74. | Programme Amount as at the Issue Date | ZAR4 000 000 000 |
| 75. | Aggregate Outstanding Principal Amount of all of the Notes issued under the Programme (including Tier 1 Notes) as at the Issue Date (excluding this issuance) | ZAR3 122 000 000 |
| 76. | Other provisions | N/A |

The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum and this Applicable Pricing Supplement.

The Issuer confirms that, to the best of its knowledge and belief, there are no facts the omission of which would make the Programme Memorandum or any statement contained in the Programme Memorandum false or misleading and that all reasonable enquiries to ascertain such facts have been made. The Issuer confirms that, to the best of its knowledge and belief, this Applicable Pricing Supplement contains all information required by the "Debt Listings Requirements", dated March 2011, published by the JSE, and all other Applicable Laws.

The JSE assumes no responsibility or liability of whatsoever nature for the correctness of any of the statements made or opinions expressed or information contained in or incorporated by reference into the Programme Memorandum. The admission of this Tranche of Notes to the list of Debt Securities maintained by the JSE and the listing of this Tranche of Notes on the Interest Rate Market of the JSE is not to be taken as an indication of the merits of the Issuer or the Notes. The JSE assumes no responsibility or liability of whatsoever nature for the contents of the Programme Memorandum or this Applicable Pricing Supplement or any information incorporated by reference into the Programme Memorandum, and the JSE makes no representation as to the accuracy or completeness of the Programme Memorandum or this Applicable Pricing Supplement, or any information incorporated by reference into the Programme Memorandum. The JSE expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the Programme Memorandum or this Applicable Pricing Supplement or any information incorporated by reference into the Programme Memorandum.

Application is hereby made to list Tranche 1 of Series 5 of the Notes on the Interest Rate Market of the JSE, as from 1 February 2012, pursuant to the Capitec Bank Limited ZAR4 000 000 Domestic Medium Term Note Programme.

| CAPITEC BANK LIMITED | $\mathcal{A}_{\mathcal{O}}$ |
|----------------------|-----------------------------|
| By: | Ву: |
| duly authorised | duly authorised |
| Date: January 2012 | Date: January 2012 |