

## Applicable Pricing Supplement



### Capitec Bank Limited

(Incorporated with limited liability in South Africa under registration number 1980/003695/06)

#### Issue of ZAR500,000,000 Unsubordinated Floating Rate Notes due 18 May 2018 (Stock Code CBL23)

#### Under the Capitec Bank Limited ZAR8 000 000 000 Domestic Medium Term Note Programme

##### General

This document constitutes the Applicable Pricing Supplement relating to the issue of the Tranche of Notes described in this Applicable Pricing Supplement.

This Applicable Pricing Supplement (including Annexure "A" to this Applicable Pricing Supplement headed "*Risk Factors and South African Taxation*") must be read in conjunction with the Programme Memorandum, dated 25 April 2008, as amended or supplemented from time to time (the "**Programme Memorandum**") prepared by Capitec Bank Limited ("**Issuer**") in connection with the Capitec Bank Limited ZAR8 000 000 000 Domestic Medium Term Note Programme ("**Programme**").

The Programme Memorandum dated 25 April 2008 was approved, on 25 April 2008, by The Bond Exchange of South Africa Limited ("**BESA**"), which was licensed as an exchange in terms of the then Securities Services Act, 2004 prior to BESA's merger, on 1 July 2009, with JSE Limited ("**JSE**").

To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "*Terms and Conditions of the Unsubordinated Notes, Tier 2 Notes and Tier 3 Notes*" ("**Ordinary Conditions**"). References to any Condition in this Applicable Pricing Supplement are to that Condition of the Ordinary Conditions.

##### JSE Debt Listings Requirements

References to the "**JSE Debt Listings Requirements**" in this Applicable Pricing Supplement are to the JSE Debt Listings Requirements published by the JSE and set out in Bulletin 1 of 2014 (13 January 2014), as amended by Board Notice 138 of 2014 published in *Government Gazette* No. 38224 of 21 November 2014, and as further amended and/or supplemented from time to time. Board Notice 138 of 2014 came into effect on 22 December 2014.

##### Amendments to the Banks Act, 1990

The Banks Amendment Act, 2013, published in *Government Gazette* No. 37144 of 10 December 2013, amended the Banks Act, 1990 to provide (together with the Regulations Relating to Banks) for the full implementation of the Basel III Accord in South Africa (such amended Banks Act, 1990, as supplemented and/or amended from time to time, being the "**Banks Act**").

References to the "**Regulations Relating to Banks**" in this Applicable Pricing Supplement are to the Regulations Relating to Banks (which came into operation on 1 January 2013) published as No. R. 1029 in *Government Gazette* No. 35950 of 12 December 2012, as amended, with effect from 1 April 2015, by Government Notice No R. 261 published in *Government Gazette* No. 38616, dated 27 March 2015, as further supplemented and/or amended from time to time. The Regulations Relating to Banks provide, among other things, for the partial implementation of the Basel III Accord in South Africa and the requirements with which specified categories of instruments and/or shares must comply in order for the proceeds of the issue thereof to qualify for inclusion in the regulatory capital of banks.

##### Risk Factors and South African Taxation

The section of the Programme Memorandum headed "*Risk Factors*" ("**Risk Factors**") sets out certain investment considerations and risks.

Annexure "A" to this Applicable Pricing Supplement headed "*Risk Factors and South African Taxation*" ("**Annexure "A"**") (i) supplements and updates certain of the Risk Factors insofar as such Risk Factors (and/or any additional risk factors) relate to the Basel III Accord and the Notes and (ii) updates the section of the Programme Memorandum headed "*South African Taxation*" in respect of, among other things, the Basel III Accord and the Notes.

Annexure "A" must be read in conjunction with the Programme Memorandum as at the Issue Date ("**Current Programme Memorandum**") and this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the provisions of Annexure "A" and the Current Programme Memorandum, the provisions of Annexure "A" shall prevail.

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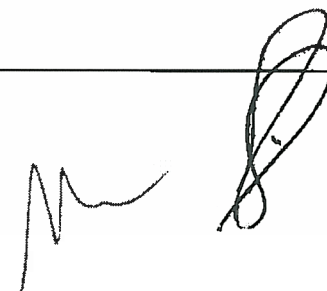
DESCRIPTION OF THE NOTES	
1. Issuer	Capitec Bank Limited
2. Status of Notes	Unsubordinated Notes (see Condition 5.1 ( <i>Status of the Unsubordinated Notes</i> ))
3. (a) Tranche Number	1
(b) Series Number	14
4. Aggregate Principal Amount	ZAR500,000,000
5. Interest/Payment Basis	Floating Rate
6. Form of Notes	<p>Registered Notes</p> <p>The Notes in this Tranche are issued in registered uncertificated form, in terms of Chapter IV of the Financial Markets Act, 2012 and will be held in the Central Securities Depository.</p> <p>Notwithstanding anything to the contrary contained in the Ordinary Conditions:</p> <ol style="list-style-type: none"> <li>1. While a Tranche of Notes is held in its entirety in the Central Securities Depository, the Central Securities Depository will be named in the Register as the sole Noteholder of the Notes in that Tranche.</li> <li>2. Only the Central Securities Depository's Nominee (in the case of Notes held in the Central Securities Depository) and Noteholders named in the Register at at 17h00 (South African time) on the Last Day to Register (in the case of Notes represented by Individual Certificates) will be entitled to payments of interest and/or principal in respect of the Notes.</li> <li>3. Payments of all amounts due and payable in respect of Notes will be made, in accordance with Condition 9, to the Central Securities Depository's Nominee (in the case of Notes held in the Central Securities Depository) or to the person named as the registered Noteholder of Notes in the Register at 17h00 (South African time) on the Last Day to Register (in the case of Notes represented by Individual Certificates).</li> </ol>
7. Security	Unsecured
8. Automatic/Optional Conversion from one Interest/Payment Basis to another	N/A
9. Issue Date	18 May 2015
10. Business Centre	Johannesburg
11. Additional Business Centre	N/A
12. Specified Denomination (Principal Amount per Note)	ZAR1 000 000
13. Issue Price	100%
14. Interest Commencement Date	18 May 2015
15. Maturity Date	18 May 2018
16. Specified Currency	ZAR
17. Applicable Business Day Convention	Following Business Day
18. Calculation Agent	Capitec Bank Limited
19. Specified Office of the Calculation Agent	1 Quantum Road, Techno Park, Stellenbosch 7600
20. Paying Agent	Capitec Bank Limited
21. Specified Office of the Paying Agent	1 Quantum Road, Techno Park, Stellenbosch 7600
22. Transfer Agent	Capitec Bank Limited
23. Specified Office of the Transfer Agent	1 Quantum Road, Techno Park, Stellenbosch 7600
24. Final Redemption Amount	100%

<b>PARTLY PAID NOTES</b>	
25. Amount of each payment comprising the Issue Price	N/A
26. Date upon which each payment is to be made by Noteholder	N/A
27. Consequences (if any) of failure to make any such payment by Noteholder	N/A
28. Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments	N/A
<b>INSTALMENT NOTES</b>	
29. Instalment Dates	N/A
30. Instalment Amounts (expressed as a percentage of the aggregate Principal Amount of the Notes)	N/A
<b>FIXED RATE NOTES</b>	
31. (a) Fixed Interest Rate	N/A
(b) Interest Payment Date(s)	N/A
(c) Initial Broken Amount	N/A
(d) Final Broken Amount	N/A
(e) Any other terms relating to the particular method of calculating interest	N/A
<b>FLOATING RATE NOTES</b>	
32. (a) Interest Payment Date(s)	Quarterly in arrear on 18 August, 18 November, 18 February and 18 May of every year until the Redemption Date.
(b) Interest Period(s)	The first Interest Period will commence on (and include) 18 May 2015 and end on (but exclude) 18 August 2015.  Thereafter, each successive Interest Period shall commence on (and include) the immediately preceding Interest Payment Date and end on (but exclude) the immediately following Interest Payment Date; provided that the final Interest Period shall end on (but exclude) the Redemption Date.
(c) Floating Interest Rate	The Notes in this Tranche will bear interest at the Floating Interest Rate per annum (nominal annual compounded quarterly) equal to the sum of the Reference Rate (see paragraph 36(a) below) plus the Margin (see paragraph 34 below) (determined by the Calculation Agent in accordance with Condition 8.2(F) (Determination of Interest Rate and calculation of Interest Amount) of the Ordinary Conditions) for the period from and including the Issue Date to but excluding the Redemption Date
(d) Definitions of Business Day (if different from that set out in Condition 1)	N/A
(e) Minimum Interest Rate	N/A
(f) Maximum Interest Rate	N/A
(g) Day Count Fraction	Actual/365
33. Manner in which the Interest Rate is to be determined	Screen Rate Determination
34. Margin	2.45%
35. If ISDA Determination	N/A
(a) Floating Rate	N/A
(b) Floating Rate Option	N/A

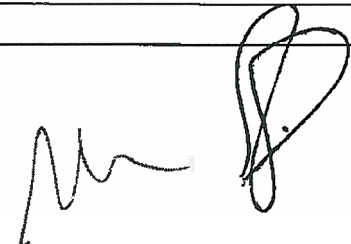
(c) Designated Maturity	N/A
(d) Reset Date(s)	N/A
36. If Screen Determination	Applicable
(a) Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	ZAR-JIBAR-SAFEX Rate (being, subject to Condition 8.2C ( <i>Screen Rate Determination</i> ), the average mid-market yield rate per annum for 3-month deposits in Rand which appears on the Relevant Screen Page as the "SFX 3M YIELD" at or about 12h00 (South African time) on the Interest Determination Date, determined by the Calculation Agent in accordance with Condition 8.2C ( <i>Screen Rate Determination</i> ).
(b) Interest Determination Date(s)	The first day of each Interest Period being 18 May, 18 August, 18 November and 18 February of every year until the Maturity Date, provided that the Interest Determination Date for the first Interest Period shall be 13 May 2015.  If any such date is not a Business Day, the Interest Determination Date will be first following day that is a Business Day, unless it would thereby fall into the next calendar month, in which event the Interest Determination Date will be brought forward to the first preceding Business Day.
(c) Relevant Screen Page and Reference Code	Reuters Screen SAFEX MNY MKT page (code OSFXMM) or any successor page
37. If Interest Rate to be calculated otherwise than by reference to the previous 2 sub-paragraphs, insert basis for determining Interest Rate/Margin/Fall back provisions	N/A
38. If different from the Calculation Agent, agent responsible for calculating amount of principal and interest	N/A
<b>MIXED RATE NOTES</b>	
39. Period(s) during which the interest rate for the Mixed Rate Notes will be (as applicable) that for:	N/A
(a) Fixed Rate Notes	N/A
(b) Floating Rate Notes	N/A
(c) Indexed Notes	N/A
(d) Other Notes	N/A
<b>ZERO COUPON NOTES</b>	
40. (a) Implied Yield	N/A
(b) Reference Price	N/A
(c) Any other formula or basis for determining amount(s) payable	N/A
<b>INDEXED NOTES</b>	
41. (a) Type of Indexed Notes	N/A
(b) Index/Formula by reference to which Interest Amount/Final Redemption Amount is to be determined	N/A
(c) Manner in which the Interest Amount/Final Redemption Amount is to be determined	N/A
(d) Interest Period	N/A
(d) Interest Payment Date(s)	N/A
(f) If different from the Calculation Agent, agent responsible for calculating amount of principal and interest	N/A

(g) Provisions where calculation by reference to Index and/or Formula is impossible or impracticable	N/A
<b>EXCHANGEABLE NOTES</b>	
42. Mandatory Exchange applicable?	N/A
43. Noteholders' Exchange Right applicable?	N/A
44. Exchange Securities	N/A
45. Manner of determining Exchange Price	N/A
46. Exchange Period	N/A
47. Other	N/A
<b>OTHER NOTES</b>	
48. If the Notes are not Partly Paid Notes, Instalment Notes, Fixed Rate Notes, Floating Rate Notes, Mixed Rate Notes, Zero Coupon Notes, Indexed Notes or Exchangeable Notes or if the Notes are a combination of any of the foregoing, set out the relevant description and any additional Terms and Conditions relating to such Notes	N/A
<b>ADDITIONAL CONDITIONS</b>	
49. Amendments to the Ordinary Conditions	<p>In terms of the JSE Debt Listings Requirements, among other things, those provisions of the Ordinary Conditions which provide for amendments to the Ordinary Conditions must comply with the prescribed provisions of Rule 7.12 of the JSE Debt Listings Requirements.</p> <p>This paragraph 49 below shall replace Condition 20 (<i>Amendment of the Terms and Conditions</i>) in its entirety.</p> <p>Amendments</p> <ol style="list-style-type: none"> <li>1. The Issuer may effect, without the consent of any Noteholder and/or the JSE, any amendment to the Applicable Terms and Conditions (including any of the Ordinary Conditions) which is of a formal, minor or technical nature or is made to correct a manifest error or to comply with mandatory provisions of the law of South Africa (including, without limitation, all Applicable Laws and the Applicable Procedures).</li> <li>2. Save as is provided in sub-paragraph 1 above, no amendment to any of the Applicable Terms and Conditions (including any of the Ordinary Conditions) of any Tranche of Notes may be effected unless (i) the proposed amendment is first approved by the JSE and, after having obtained the approval of the JSE to the proposed amendment, (ii) the proposed amendment is in writing and signed by or on behalf of the Issuer and (iii): <ol style="list-style-type: none"> <li>a) if the proposed amendment is an amendment to any of the Applicable Terms and Conditions (including any of the Ordinary Conditions) which are applicable to all of the Notes, (i) the proposed amendment is approved by an Extraordinary Resolution of all of the Noteholders (provided that the relevant Extraordinary Resolution shall be passed within 15 (fifteen) Business Days after the proposed amendment is submitted to the Noteholders in terms of sub-paragraph 3 below) or (ii) the written resolution containing the proposed amendment is signed by or on behalf of Noteholders holding not less than 75% of the aggregate Outstanding Principal Amount of all of the Notes (provided that the relevant written resolution shall be signed within 15 (fifteen) Business Days after the proposed amendment is submitted to the Noteholders in terms of sub-paragraph 3 below), as the case may be;</li> <li>b) if the proposed amendment is an amendment to any of the Applicable Terms and Conditions (including any of the Ordinary Conditions) which are applicable only to certain Tranches of Notes, (i) the proposed amendment is approved by an Extraordinary</li> </ol> </li> </ol>

	<p>Resolution of the relevant Group/s of Noteholders (provided that the relevant Extraordinary Resolution shall be passed within 15 (fifteen) Business Days after the proposed amendment is submitted to the Noteholders in terms of sub-paragraph 3 below) or (ii) the written resolution containing the proposed amendment is signed by or on behalf of Noteholders in the relevant Group/s of Noteholders holding not less than 75% of the aggregate Outstanding Principal Amount of all of the Notes in the relevant Group/s (provided that the relevant written resolution shall be signed within 15 (fifteen) Business Days after the proposed amendment is submitted to the Noteholders in terms of sub-paragraph 3 below), as the case may be.</p> <p>3. After having obtained the approval of the JSE to a proposed amendment to the Applicable Terms and Conditions (including any of the Ordinary Conditions) to be effected in terms of sub-paragraph 2 above, the Issuer shall (in the manner set out in Condition 18 (<i>Notices</i>)) notify all of the Noteholders or the relevant Group/s of Noteholders (as applicable) of such proposed amendment. Such notice shall (i) include the written resolution setting out such proposed amendment, (ii) the restrictions on voting under the Ordinary Conditions, (iii) the last date on which all of the Noteholders or the relevant Group/s of Noteholders (as applicable) should return the signed written resolution, and the address to which the signed written resolution should be sent.</p> <p>4. Any amendment to the Applicable Terms and Conditions (including any of the Ordinary Conditions) effected in terms of this paragraph 49 above will be binding on (as applicable) all of the Noteholders or the relevant Group/s of Noteholders, and such amendment will be notified to such Noteholders (in the manner set out in Condition 18 (<i>Notices</i>)) as soon as practicable thereafter.</p> <p>For purposes of this paragraph 49 above "Group of Noteholders" means, in relation to a Tranche of Notes, the holders of the Notes in that Tranche or, if a Tranche of Notes is in the same Series as any other Tranche or Tranches of Notes, the holders of the Notes in that Series, as the case may be.</p>
<b>PROVISIONS REGARDING REDEMPTION MATURITY</b>	
50. Prior consent of Registrar of Banks required for any redemption prior to the Maturity Date	No
51. Redemption at the option of the Issuer: if yes:	No
(a) First Optional Redemption Date	N/A
(b) Optional Redemption Date(s)	N/A
(c) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s)	N/A
(d) Minimum period of notice (if different to Condition 11.4)	N/A
(e) If redeemable in part: Minimum Redemption Amount(s) Higher Redemption Amount(s)	N/A N/A
(f) Approval(s) of Registrar of Banks	N/A
(g) Other terms applicable on Redemption	N/A
52. Redemption at the option of the Noteholders: If yes:	No
(a) Optional Redemption Date(s)	N/A
(b) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s)	N/A



(c) Minimum period of notice (if different to Condition 11.7)	N/A
(d) If redeemable in part: Minimum Redemption Amount(s) Higher Redemption Amount(s)	N/A N/A
(e) Other terms applicable on Redemption	N/A
(f) Attach <i>pro forma</i> put notice(s)	N/A
53. Early Redemption Amount(s)	
(a) Early Redemption Amount (Regulatory)	N/A
(b) Early Redemption Amount (Tax)	Principal Amount plus accrued interest (if any) to the date fixed for redemption
(c) Early Termination Amount	Principal Amount plus accrued interest (if any) to the date fixed for redemption
<b>GENERAL</b>	
54. Additional selling restrictions	N/A
55. (a) International Securities Numbering (ISIN)	ZAG000126350
(b) Stock Code	CBL23
56. Financial Exchange	The Interest Rate Market of the JSE
57. Debt Sponsor	FirstRand Bank Limited (acting through its Rand Merchant Bank division)
58. Method of distribution	Dutch Auction with underwriting
59. Bookbuild and Allocation Policy	As set out under " <i>Bookbuild and Allocation Policy</i> " in the Term Sheet, prepared by FirstRand Bank Limited (acting through its Rand Merchant Bank division)
60. Dealer	FirstRand Bank Limited (acting through its Rand Merchant Bank division)
61. Receipts attached? If yes, number of Receipts attached	N/A
62. Coupons attached? If yes, number of Coupons attached	N/A
63. Rating assigned to Notes (if any)	N/A
64. Rating of the Issuer as at the Issue Date	As at the Issue Date, the Issuer has a domestic long-term credit rating of Baa1.za from Moody's Investor Services Limited.
65. Stripping of Receipts and/or Coupons prohibited as provided in Condition 15.4?	N/A
66. Governing law (if the laws of South Africa are not applicable)	N/A
67. Other Banking Jurisdiction	N/A
68. Last Day to Register	Up until 17h00 (South African time) on 12 August, 12 November, 12 February and 12 May of every year until the Redemption Date.
69. Books Closed Period	The Register will be closed during the 5 days preceding each Interest Payment Date and the Redemption Date from 17h00 (South African time) on the Last Day to Register until 17h00 (South African time) on the day preceding the Interest Payment Date and the Redemption Date, being the period during which the Register is closed for purposes of giving effect to transfers, redemptions or payments in respect of this Tranche.
70. Books Closed Dates	13 August, 13 November, 13 February and 13 May of each year until the Redemption Date
71. Stabilisation Manager (if any)	N/A
72. Pricing Methodology	N/A
73. Programme Amount as at the Issue Date	ZAR8 000 000 000



74. Aggregate Outstanding Principal Amount of all of the Notes in issue under the Programme (excluding this Tranche) as at the Issue Date	ZAR5,867,000,000
75. Issuer confirmation as to Programme Amount	The Issuer confirms that the issue of this Tranche will not cause the Issuer to exceed the Programme Amount.

#### Responsibility

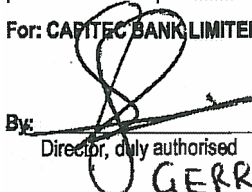
The Issuer accepts full responsibility for the information contained in the Programme Memorandum (as read with Annexure "A"), this Applicable Pricing Supplement, the annual financial statements of the Issuer and any amendments to such annual financial statements and each supplement to the Programme Memorandum published by the Issuer from time to time (except as otherwise stated therein).

The Issuer certifies that, to the best of its knowledge and belief, there are no facts the omission of which would make any statement contained in the Programme Memorandum (as read with this Applicable Pricing Supplement and Annexure "A") false or misleading, that all reasonable enquiries to ascertain such facts have been made, and that, and that the Programme Memorandum (as read with this Applicable Pricing Supplement and Annexure "A") contains or incorporates by reference (see the section of the Programme Memorandum headed "Documents Incorporated by Reference") all information required by the JSE Debt Listings Requirements and all other Applicable Laws.

The JSE assumes no responsibility or liability of whatsoever nature for the correctness of any of the statements made or opinions expressed or information contained in or incorporated by reference into the Programme Memorandum and/or Annexure "A". The admission of this Tranche of Notes to the list of Debt Securities maintained by the JSE and the listing of this Tranche of Notes on the Interest Rate Market of the JSE is not to be taken as an indication of the merits of the Issuer or the Notes. The JSE assumes no responsibility or liability of whatsoever nature for the contents of the Programme Memorandum or Annexure "A" or this Applicable Pricing Supplement or any information incorporated by reference into the Programme Memorandum (as read with Annexure "A"), and the JSE makes no representation as to the accuracy or completeness of the Programme Memorandum or Annexure "A" or this Applicable Pricing Supplement, or any information incorporated by reference into the Programme Memorandum (as read with Annexure "A"). The JSE expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the Programme Memorandum or Annexure "A" or this Applicable Pricing Supplement or any information incorporated by reference into the Programme Memorandum (as read with Annexure "A").


Application is hereby made to list Tranche 1 of Series 14 of the Notes on the Interest Rate Market of the JSE, as from 18 May 2015, pursuant to the Capitec Bank Limited ZAR8 000 000 000 Domestic Medium Term Note Programme.

For: ~~CAPITEC BANK LIMITED~~ (as Issuer)

By:   
Director, duly authorised

GERRIE FOURIE

Date: 13 May 2015

By:   
Director, duly authorised

MICHIEL LE ROUX

Date: 14 May 2015



## ANNEXURE A: RISK FACTORS AND SOUTH AFRICAN TAXATION

Any capitalised terms not defined in this Annexure "A" shall have the meanings ascribed to them in the Applicable Pricing Supplement.

This Annexure "A" must be read in conjunction with the Current Programme Memorandum and the Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the provisions of this Annexure "A" and the Current Programme Memorandum, the provisions of this Annexure "A" shall prevail.

### SUPPLEMENTED RISK FACTORS

Potential investors in the Notes are referred to the Risk Factors which set out certain investment considerations and risks. This section headed "Supplemented Risk Factors" ("this Section") supplements and updates certain of the Risk Factors insofar as such Risk Factors (and/or any additional risk factors) relate to the Basel III Accord and The Notes.

*The Issuer believes that the factors outlined in this Section below may, in addition to the Risk Factors (as supplemented by this Section), affect its ability to fulfil its obligations under the Notes. All of these factors are contingencies which may or may not occur and the Issuer is not in a position to express a view on the likelihood of any such contingency occurring. The value of the Notes could decline due to any of these risks, and investors may lose some or all of their investment.*

*The Issuer believes that the factors described in this Section below may, in addition to the Risk Factors (as supplemented by this Section), represent the principal risks inherent in investing in the Notes, but the inability of the Issuer to pay interest, principal or other amounts under any Notes may occur for other reasons which may not be considered significant risks by the Issuer based on information available to it as at the Issue Date, or which it may not be able to anticipate. The Issuer does not represent that the statements in this Section below and the Risk Factors (as supplemented by this Section) regarding the risks of holding any Notes are exhaustive. The information set out in this Section below (and the Risk Factors, as supplemented by this Section) is not intended as advice and does not purport to describe all of the considerations that may be relevant to a prospective subscriber for or purchaser of any Notes.*

*Prospective investors should also read the information set out elsewhere in the Current Programme Memorandum to reach their own views prior to making any investment decision.*

### **BASEL III ACCORD**

#### **General**

Basel III provides, among other things, for 3 "tiers" of Regulatory Capital: (i) Common Equity Tier 1 Capital, (ii) Additional Tier 1 Capital and (iii) Tier 2 Capital.

On and with effect from 1 January 2013 and 10 December 2013, respectively, Basel III was adopted and implemented in the South African regulatory framework, with various phase-in and transitional arrangements until 1 January 2019 (see "South African implementation of Basel III" below).

The International BCBS Basel III quantitative impact studies ("QIS") enable selected banks to report figures to enable the Basel Committee on Banking Supervision ("BCBS") to assess the impact of Basel III. These QIS reports are submitted on a bi-annual basis. The Issuer has participated fully in the QIS process.

#### **Circulars, guidance notes and directives**

Basel III, the Regulations Relating to Banks and the fact that the Banks Act has only recently been amended to provide for the full implementation of the Basel III Accord in South Africa, have introduced a number of uncertainties (see "South African implementation of Basel III" – "Uncertainties" below).

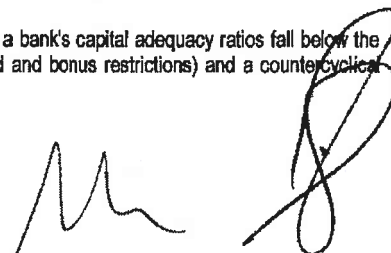
The Relevant Authority has endeavoured to address these uncertainties by issuing, on a periodic basis, circulars, guidance notes and directives in terms of section 6 of the Banks Act.

In terms of section 6(4) of the Banks Act, the Relevant Authority may from time to time "by means of a circular furnish banks ... with guidelines regarding the application and interpretation of the provisions of [the Banks] Act". Section 6(4) of the Banks Act provides that the Relevant Authority may from time to time "by means of a guidance note furnish banks ... with information in respect of market practices or market or industry developments within or outside [South Africa]". In terms of section 6(5)(a) of the Banks Act, the Relevant Authority may from time to time "after consultation with the relevant bank ..., issue a directive to such a bank ..., either individually or collectively, regarding the application of the [Banks] Act".

#### **Main changes**

The main changes under Basel III are summarised as follows:

- Basel III provides for tighter definitions of what constitutes acceptable regulatory capital. Basel III places enhanced emphasis on the consistency and quality of capital and on curtailing, among other things, liquidity risk. From a capital perspective the most heavily impacted banks are likely to be those with relatively large capital market businesses, particularly trading activities, complex securitisations, over-the-counter derivatives (counterparty credit risk) and securities lending.
- Basel III allocates a higher regulatory capital value to shareholders' equity than to subordinated loss-absorbing debt, preference shares and hybrid capital. For example, it is expected that Tier 2 Capital will be allowed to constitute less than the current 33% of a bank's overall capital
- Basel III has introduced two new buffers: a capital conservation buffer of 2.5% (if a bank's capital adequacy ratios fall below the minimum required ratio, including this buffer, the bank will be subject to dividend and bonus restrictions) and a countercyclical



buffer that ranges between 0% and 2.5%, depending on whether the rate of credit extension exceeds the growth of the real economy. These buffers are due to be phased in from 2016, but market expectations could lead to earlier compliance.

- Basel III provides for a new maximum leverage ratio.
- Basel III has introduced two new minimum liquidity standards – the liquidity coverage ratio ("LCR") and the net stable funding ratio ("NSFR").
- The Issuer already complies with both the LCR and NSFR requirements due to the inherent funding structure that the Issuer has always adopted.
- Basel III also provides for enhanced capital requirements for derivatives, repurchase and securities financing transactions.

Although not required nor utilised by the Issuer, meeting the LCR requirement was assisted by the announced amendments to the LCR by the BCBS on 6 January 2013. The amendments are positive in that they provide banks with a longer lead time to implement the LCR and have resulted in a broader definition of qualifying high-quality liquid assets ("HQLA") that can be held in the bank's liquidity buffers. Lastly, these amendments have resulted in reduced liquidity buffer requirements given refinements to various cash outflow assumptions in the LCR formula.

The South African Reserve Bank ("SARB") has approved the provision of a committed liquidity facility ("CLF") to assist banks to meet the LCR, as more fully set out in Guidance Note 08/2014 headed "*Provision of a committed liquidity facility by the South African Reserve Bank*" dated 9 December 2014 ("**Guidance Note 08/2014**"). In terms of Guidance Note 08/2014, among other things, each individual bank will be required to meet the level 1 HQLA requirement of the LCR on its own. The CLF is only available to banks with an LCR shortfall that is attributable to an inadequate supply of level 1 HQLA. This does not apply to the Issuer. The CLF is accepted at 40% of the total amount of HQLA that the particular bank is required to hold in Rand. For the purpose of entering into a facility agreement with SARB during the phase-in period (that is, for the years 2015 to 2018), the size of the CLF will be capped at 40% of the full HQLA requirement, as projected for the year in which the relevant application is made. Guidance Note 08/2014 also contains details of, among other things, acceptable collateral for the CLF.

The following Directives issued by SARB are the most recent Directives which are applicable to the LCR: Directive 6/2014 (*Matters related to liquidity risk and the liquidity coverage ratio*), Directive 7/2014 (*National discretion related to the liquidity coverage ratio*), Directive 8/2014 (*Matters related to compliance with the liquidity coverage ratio (LCR)*) and Directive 11/2014 (*Liquidity coverage ratio: Scope of application and related disclosure requirements*).

Basel III is a minimum global standard and, accordingly, the relevant authority is not prevented from setting higher standards, as was done in South Africa with the implementation of Basel II.

The main impact of Basel III on South African banks is likely to be on the levels and composition of capital, the levels of highly marketable securities, liquidity risk and funding profiles and, accordingly, on the general cost of bank funding as banks look to optimally structure their Capital base and reform their funding models to meet the requirements of the new liquidity ratios. The Issuer does not envisage the need to restructure the way the bank is funded as inherently the Issuer meets the liquidity requirements due to the funding structure that the Issuer has always adopted.

#### **Loss absorption at the point of non-viability of the Issuer**

Basel III requires the implementation of certain loss absorbent criteria under certain non-viability circumstances, as set out in the Basel III Accord ("**Loss Absorption PONV Requirements**").

#### **South African implementation of Basel III**

The amended Regulations Relating to Banks came into operation on 1 January 2013 and provide, among other things, for the partial implementation of the Basel III Accord in South Africa and the requirements with which specified categories of Capital Instruments must comply in order for the proceeds of the issue thereof to rank as Tier 2 Capital or Additional Tier 1 Capital. These amended Regulations Relating to Banks were further amended, with effect from 1 April 2015, by Government Notice No R. 261 published in *Government Gazette* No. 38616, dated 27 March 2015.

The required amendments to the Banks Act to provide, among other things, for the full implementation of the Basel III Accord in South Africa, were promulgated and came into force on 10 December 2013. These amendments are contained in the Banks Amendment Act, 2013, published in *Government Gazette* No. 37144 of 10 December 2013.

Basel III, the Regulations Relating to Banks and the fact that the Banks Act has only recently been amended to provide for the full implementation of the Basel III Accord in South Africa, have introduced a number of uncertainties.

#### **"Grandfathering" of capital instruments issued before 1 January 2013**

The Loss Absorption PONV Requirements implemented in South Africa do not apply retrospectively and, accordingly, some or all of the capital instruments issued by the Issuer before 1 January 2013 will be "grandfathered" (that is, phased out) over a ten-year period from 1 January 2013.

The ability of the Issuer to replace these capital instruments with capital instruments which comply with Basel III and, where applicable, the Loss Absorption PONV Requirements, over the ten year period is uncertain, and will depend on the extent to which the uncertainties regarding the Regulations Relating to Banks and the Banks Act have been resolved to enable the issue of such capital instruments in significant volumes, the appetite of the capital markets for capital instruments and the ability to issue such capital instruments at a price mutually acceptable to the Issuer and investors.

Bearing in mind the uncertainties referred to above, it is difficult for the Issuer to predict the precise effects of the changes that may result from the full implementation of Basel III in South Africa and/or what regulatory changes may be imposed in the future, or estimate, with accuracy, the impact that the full implementation of Basel III in South Africa and/or related regulatory changes that may be imposed in the future may have on the Issuer's business, the products and services it offers and the values of its assets. If, for example, the Issuer were required to make additional provisions, increase its reserves or capital, or exit or change certain businesses, as a result of the full implementation of Basel III in South Africa and/or related regulatory changes that may be imposed in the future, this could have an adverse effect on the Issuer's business, financial condition and results of operations.

Notwithstanding the above, the Issuer has internally assessed and provided, to the best of its ability, for the anticipated budgetary impacts of the full implementation of Basel III in South Africa.

#### Capital adequacy requirements

The Issuer is subject to the capital adequacy requirements set out in the Banks Act, as read with the Regulations Relating to Banks, which provide for a minimum target ratio of capital to risk-adjusted assets, which could limit its operations (see "South African implementation of Basel III" above).

The Issuer must, in terms of the Banks Act, as read with the Regulations Relating to Banks (see "South African implementation of Basel III" above) and Directive 05/2013 (see "Directive 05/2013" below), maintain a minimum level of capital based on risk-adjusted assets and off-balance-sheet exposures.

Any failure by the Issuer to maintain its capital adequacy ratios may result in sanctions against the Issuer which may in turn impact on its ability to fulfil its obligations under the Notes.

#### Directive 05/2013

A summary of certain of the provisions of Directive 05/2013 dated 26 April 2013 ("Directive 05/2013") is set out below:

Directive 05/2013 informs banks of matters related to the prescribed minimum required capital ratios and the application of various components of the minimum required capital ratios such as the systemic risk capital requirement (Pillar 2A), the domestic systemically important bank (D-SIB) capital requirement, the countercyclical buffer range and the capital conservation buffer range. Directive 05/2013 also details the phase-in requirements for the prescribed minimum required capital ratios.

Annexure A of Directive 05/2013 stipulates the various capital tiers, together with various related elements specified in the Regulations Relating to Banks and in the Basel III Accord, including the systemic risk capital requirement (Pillar 2A), the bank-specific individual capital requirement (ICR, also known as Pillar 2B), and the phasing in of the related minimum requirements. The phase-in arrangements for the minimum requirements are set out in Annexure B of Directive 05/2013.

Regulation 38(8)(e)(ii) of the Regulations Relating to Banks prescribes that the capital requirement for systemic risk (that is Pillar 2A) will be specified by the Relevant Authority. The Pillar 2A requirement may therefore also be revised from time to time.

The Pillar 2A capital requirement is set at 1.5% of risk-weighted exposures (1% covered by common equity tier 1 capital and a further 0.5% by additional tier 1 capital) for all banks at a total capital level with effect from 1 January 2013, after which it will be increased to 2.0%. In order to ensure that factors related to systemic risk are not double counted, the Pillar 2A capital requirement will be adjusted during the phase-in period of the higher loss absorbency (HLA) requirement for D-SIBs, which will come into effect from 1 January 2016, resulting in an appropriate reduction in some components of the Pillar 2A requirement over time.

Banks are notified that the combined total capital-adequacy requirement in respect of the Pillar 2A and the HLA requirement for D-SIBs will not exceed 2% for common equity tier 1 capital, 2.5% for additional tier 1 capital and 3.5% in respect of the total capital adequacy ratio.

Banks should maintain an additional discretionary capital buffer above the specified minimum requirements, as envisaged in Regulation 38(8)(e)(vii) of the Regulations Relating to Banks, to ensure that the execution of internal business objectives or the occurrence of adverse external environmental factors do not prevent banks from operating above the relevant minima. The Relevant Authority will continue to monitor and assess the adequacy of this internal buffer against a bank's strategy, risk profile and levels of capital.

Banks are advised to take note of the fact that guidance will be provided on specific aspects of the new capital framework, should it become necessary, after the BCSB has finalised the consultative processes which are currently still under way.

Annexures A and B of Directive 05/2013 provide, among other things, for the capital adequacy ratios for 2015:

- CET 1 Capital Requirement: Minimum CET1 Ratio (per Basel III) = 4.5% + Pillar 2A for CET1 = 2%. Minimum CET1 plus Pillar 2A = 6.5%.
- Tier 1 Capital Requirement: Minimum Tier 1 Ratio (per Basel III) = 6% + Pillar 2A for T1 = 2%. Minimum T1 plus Pillar 2A = 8.0%.
- Total Capital Requirement: Minimum Total Capital Ratio (per Basel III) = 8.0% + Pillar 2A for Total Capital = 2%. Minimum Total Capital plus Pillar 2A = 10%.

These minimum 2015 capital requirements exclude any bank-specific individual capital requirement (ICR, also known as Pillar 2B) for 2015.

The required minimum capital requirements will be phased in over a number of years and, as such, will change annually based on Directive 05/2013 (or any other relevant guidance note to be issued in the future by the Relevant Authority).

It is difficult for the Issuer to predict the precise effects of the changes that may result from the implementation of Basel III on the Issuer's calculations of capital, the impact of these revisions on other aspects of its operations or the impact on the pricing of any Notes.

## **SOUTH AFRICAN TAXATION**

*The comments in this section headed "South African Taxation" below are intended as a general guide to the relevant tax laws of South Africa as at the Issue Date. The contents of this section headed "South African Taxation" do not constitute tax advice and do not purport to describe all of the considerations that may be relevant to a prospective subscriber for or purchaser of Notes. Prospective subscribers for or purchasers of Notes should consult their professional advisers in this regard.*

### **Securities Transfer Tax**

The issue, transfer and redemption of Notes will not attract securities transfer tax under the Securities Transfer Tax Act, 2007. Any future transfer duties and/or taxes that may be introduced in respect of (or be applicable to) the transfer and/or redemption of Notes will be for the account of the Noteholders.

### **Income tax - treatment of premium and/or discount as well as interest on the Notes**

The taxation of "interest" is regulated by section 24J of the Income Tax Act, 1962 ("Income Tax Act"). For tax purposes "interest" as defined in section 24J of the Income Tax Act ("Interest") has a wide meaning and includes, among other things, not just interest and related finance charges, but also any discount or premium payable or receivable in terms of or in respect of a financial arrangement.

#### ***Original issue discount or premium***

Any original issue at a discount to the Principal Amount of the Notes will be treated as Interest for tax purposes, and the discount income will be deemed to accrue to the Noteholder on a yield to maturity basis as if such Noteholder were to hold the Notes until maturity. Any original issue premium over the Principal Amount of the Notes will also be treated as Interest for tax purposes and will be taken into account in calculating the return to the Noteholder on a yield to maturity basis as if such Noteholder were to hold the Notes until maturity.

#### ***Interest on the Notes***

A "resident" (as defined in section 1 of the Income Tax Act) ("Resident") will, subject to any available exemptions, be taxed on its worldwide income. Accordingly, a Resident Noteholder will be liable for income tax, subject to available exemptions, on any income received or accrued in respect of the Notes held by that Resident Noteholder in the relevant year of assessment of that Resident Noteholder.

A person who or which is not a Resident ("Non-Resident") is currently taxed in South Africa under the Income Tax Act only on income from a source within or deemed to be sourced within South Africa. Interest which, during the relevant year of assessment of a Non-Resident Noteholder, is received or accrued in respect of Notes which are held by that Non-Resident Noteholder may be regarded as being from a South African source.

However, Interest which, during the relevant year of assessment of a Non-Resident Noteholder, is received or accrued in respect of Notes which are held by that Non-Resident Noteholder should be exempt from income tax under section 10(1)(h) of the Income Tax Act (see, however the Withholding Tax on Interest paid to a Non-Resident under "Withholding tax" below).

The section 10(1)(h) exemption will not apply to a Non-Resident Noteholder if:

- a) that Non-Resident Noteholder is a natural person who was physically present in South Africa for a period exceeding 183 calendar days in aggregate during the relevant year of assessment; or
- b) at any time during the relevant year of assessment that Non-Resident Noteholder carried on business through a permanent establishment of that Non-Resident Noteholder in South Africa.

If a Non-Resident Noteholder does not qualify for the exemption under section 10(1)(h) of the Income Tax Act, (a) that Non-Resident Noteholder should be exempt from the Withholding Tax on Interest paid to Non-Residents (see "Withholding tax" below), (b) an exemption from or reduction of tax liability under the Income Tax Act may be available under an applicable convention concluded between the Government of the Republic of South Africa and the relevant other contracting state for the avoidance of double taxation ("DTA") and (c) certain entities may be exempt from income tax.

Prospective Non-Resident Noteholders must consult their own professional advisers as to whether the interest income earned on the Notes to be held by them will be exempt under section 10(1)(h) of the Income Tax Act or under an applicable DTA.

As regards liability for the withholding tax on Interest paid to Non-resident Noteholders, see "Withholding tax" below.

### ***Withholding tax***

In terms of Part IVB of the Income Tax Act, a withholding tax on Interest paid to Non-Residents (at a rate of 15% of the amount of the Interest) ("Withholding Tax") was to have come into effect on 1 January 2015. However, the Taxation Laws Amendment Act, No 43 of 2014 (which came into effect on 20 January 2015) has delayed the effective date of imposition of the Withholding Tax to 1 March 2015.

Interest which, during the relevant year of assessment of a Non-Resident Noteholder, is received or accrued in respect of Notes which are held by that Non-Resident Noteholder may be regarded as being from a South African source.

Subject to any Withholding Tax relief provided for in the Income Tax Act (see the paragraph below) or an applicable DTA, the Withholding Tax will be imposed in respect of all payments of Interest to Non-Residents (other than payments of Interest to a Non-Resident who is not entitled to the section 10(1)(h) exemption referred to under "Income tax - treatment of premium and/or discount as well as interest on the Notes" above and which Non-Resident is therefore liable for the payment of income tax on such Interest).

However, payments of interest under Notes held by Non-Resident Noteholders will be exempt from Withholding Tax if (among other exemptions) such Notes are listed on a "recognised exchange" and/or are issued by a South African bank. The Issuer is a South African bank. The JSE is a "recognised exchange".

Payments of interest under Notes held by Non-Resident Noteholders will accordingly be exempt from Withholding Tax.

#### **Disposal of the Notes**

If a Noteholder sells or otherwise disposes of a Note, Taxes (whether income tax or capital gains tax) may be levied on such sale or disposal.

Taxes (whether income tax or capital gains tax) may be levied on the disposal or deemed disposal of any Notes held by a Resident Noteholder. In general, income tax will be leviable to the extent that a Resident Noteholder is a trader or has acquired the Notes for speculative purposes. In general, capital gains tax will be leviable to the extent that the Notes have been acquired by a Resident Noteholder for investment purposes and the disposal is not regarded as part of a profit-making transaction even though the South African Revenue Service has generally taken the view that these type of transactions would generally be on revenue account.

Any discount or premium on acquisition which has already been treated as interest for income tax purposes under section 24J of the Income Tax Act (see "Original issue discount or premium" above) will not again be taken into account when determining any capital gain or loss.

In general, Taxes (whether income tax or capital gains tax) will not be levied on the disposal or deemed disposal of Notes by a Non-Resident Noteholder unless the profits made on the disposal or deemed disposal of such Tier 2 Notes are from a South African source or are attributable to a permanent establishment of that Non-Resident Noteholder in South Africa during the relevant year of assessment of that Non-Resident Noteholder. An applicable DTA may provide such Non-Resident Noteholder with relief from such Taxes.

#### **Value-added tax**

No value-added tax ("VAT") is payable on the issue or transfer of the Notes. The Notes constitute "debt securities" as defined in the Value-Added Tax Act, 1991 ("VAT Act"). The issue, allotment or transfer of ownership of a debt security constitutes a "financial service", the supply of which is exempt from VAT in terms of section 12(a) of the VAT Act. However, commissions or other charges that are payable on the facilitation of this "financial service" are, in principle, subject to VAT at the standard rate (currently being 14%), depending on the circumstances and the identity of the service provider.

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